

**San José State University  
Economics Department**

**Econ 221 Industrial Organization Spring 2020**

**Course and Contact Information**

Instructor:	Dr. Paul Lombardi
Office Location:	DMH 138
Telephone:	(408) 924-5404
Email:	paul.lombardi@sjsu.edu
Office Hours:	Wednesdays 4:00-5:00pm and by appointment
Class Days/Time:	Wednesdays 6:30-9:15 pm
Classroom:	DMH 166
Prerequisites:	Professor Consent

**Class Resources**

Course materials such as syllabus, handouts, notes, assignment instructions, etc. can be found on Canvas Learning Management System course login website at <http://sjsu.instructure.com>.

**Course Description**

Analysis of the relations between industry structures, business conduct and economic performance under conditions of limited governmental interference. Appraises the role of competition and monopoly in the American economy. Stresses the role played antitrust laws and regulatory commissions in the US economy.

**Course Learning Outcomes (CLO)**

Upon successful completion of this course, students will be able to:

1. Differentiate between market structures
2. Identify examples of strategic behaviors by firms
3. Evaluate government regulations of markets

**Required Texts/Readings (Recommended but not required)**

**Textbook (Optional)**

1. Church, Jeffery and Roger Ware. *Industrial Organization: A Strategic Approach*. (Boston: McGraw-Hill, 2000). A pdf version can be found on the class' Canvas website.
2. Tirole, Jean. *The Theory of Industrial Organization*. (Cambridge: The MIT Press, 1994). A pdf version can be found on the class' Canvas website.

## Other Readings

I will assign supplementary readings through the course's Canvas website, JSTOR, or the MLK Library.

## Course Requirements and Assignments

SJSU classes are designed such that in order to be successful, it is expected that students will spend a minimum of forty-five hours for each unit of credit (normally three hours per unit per week), including preparing for class, participating in course activities, completing assignments, and so on. More details about student workload can be found in University Policy S12-3 at <http://www.sjsu.edu/senate/docs/S12-3.pdf>.

- There are three components to your grade: two exams (45%), three presentations (35%), and two homework assignments (20%).
- The exams will have short answer questions. The first exam is worth 20% and the final is worth 25% of a student's final grade. The final exam will be cumulative as it includes questions from the midterm. The exams are on **3/25 and 5/13**.
- Students will make three fifteen-minute presentation in class. The presentation will summarize and discuss selected articles.
- There will be two homework assignments. The assignments will be due a week before each of the exams: **3/18 and 5/6**.

## Grading Information

Corresponding letter grades will be assigned as follows:

97-100% A+	87-89% B+	77-79% C+	67-69% D+	
93-96% A	83-86% B	73-76% C	63-66% D	
90-92% A-	80-82% B-	70-72% C-	60-62% D-	59-0% F

Assignments submitted one week late will have a grade deduction of 20 percent. No credit is provided for any later submissions. All written assignments must be turned in on paper; no email attachments. If you cannot be in class to turn in a written assignment, finish it early and arrange to have it delivered during lecture.

## University Policies

Per University Policy S16-9, university-wide policy information relevant to all courses, such as academic integrity, accommodations, etc. will be available on Office of Graduate and Undergraduate Programs' [Syllabus Information web page](http://www.sjsu.edu/gup/syllabusinfo/) at <http://www.sjsu.edu/gup/syllabusinfo/>

## Dropping and Adding

Students are responsible for understanding the policies and procedures about add/drop, grade forgiveness, etc. Refer to the current semester's Catalog Policies section at <http://info.sjsu.edu/static/catalog/policies.html>. Add/drop deadlines can be found on the current academic calendar web page at [http://www.sjsu.edu/provost/Academic\\_Calendars/](http://www.sjsu.edu/provost/Academic_Calendars/). The Late Drop Policy is available at <http://www.sjsu.edu/aars/policies/latedrops/policy/>. Students should be aware of the current deadlines and penalties for dropping classes. Information about the latest changes and news is available at the Advising Hub at <http://www.sjsu.edu/advising/>.

## Consent for Recording of Class and Public Sharing of Instructor Material

University Policy S12-7, <http://www.sjsu.edu/senate/docs/S12-7.pdf>, requires students to obtain instructor’s permission to record the course. “Common courtesy and professional behavior dictate that you notify someone when you are recording him/her. You must obtain the instructor’s permission to make audio or video recordings in this class. Such permission allows the recordings to be used for your private, study purposes only. The recordings are the intellectual property of the instructor; you have not been given any rights to reproduce or distribute the material.” “Course material developed by the instructor is the intellectual property of the instructor and cannot be shared publicly without his/her approval. You may not publicly share or upload instructor generated material for this course such as exam questions, lecture notes, or homework solutions without instructor consent.”

**Academic Integrity**

Your commitment as a student to learning is evidenced by your enrollment at San Jose State University. The University’s Academic Integrity policy, located at <http://www.sjsu.edu/senate/S07-2.htm>, requires you to be honest in all your academic course work. Faculty members are required to report all infractions to the office of Student Conduct and Ethical Development. The Student Conduct and Ethical Development website is available at [http://www.sa.sjsu.edu/judicial\\_affairs/index.html](http://www.sa.sjsu.edu/judicial_affairs/index.html). Instances of academic dishonesty will not be tolerated. Cheating on exams or plagiarism (presenting the work of another as your own, or the use of another person’s ideas without giving proper credit) will result in a failing grade and sanctions by the University. For this class, all assignments are to be completed by the individual student unless otherwise specified. If you would like to include your assignment or any material you have submitted, or plan to submit for another class, please note that SJSU’s Academic Policy S07-2 requires approval of instructors.

**Campus Policy in Compliance with the American Disabilities Act**

If you need course adaptations or accommodations because of a disability, or if you need to make special arrangements in case the building must be evacuated, please make an appointment with me as soon as possible, or see me during office hours. Presidential Directive 97-03 at [http://www.sjsu.edu/president/docs/directives/PD\\_1997-03.pdf](http://www.sjsu.edu/president/docs/directives/PD_1997-03.pdf) requires that students with disabilities requesting accommodations must register with the Accessible Education Center (AEC) at <http://www.sjsu.edu/aec> to establish a record of their disability

**Industrial Organization, Econ 221, Spring 2020 Course Schedule**

*The following schedule is subject to change. If changes are needed, I will make announcements in class and through Canvas.*

**Course Schedule**

<b>Week</b>	<b>Date</b>	<b>Holidays, Assignments, and Exams</b>
6	3/18	Homework 1
8	3/25	Exam 1
10	4/1	No Class: Spring Recess
16	5/6	Homework 2
Final Exam	5/13	In DMH 166 between 7:45pm and 10:00pm

## Subject Schedule

*We will spend a week or two on each of the following topics. Some subjects maybe skipped depending on time constraints. Changes will be announced in class and through Canvas.*

- Micro Foundations: Cost and Production Functions

Market Structures:

- Perfectly Competitive Markets
- Monopolies
- Game Theory Primer
- Oligopoly markets:
  - Bertrand
  - Cournot
  - Stackelberg

Strategic Behaviors: (Topics Covered and Order will be Determined by Students)

- Product Differentiation
- Advertising
- Collusion and Cartels
- Price Discrimination
- Mergers:
  - Vertical
  - Horizontal
- Barriers to Entry:
  - Entry Deterrence
  - Predatory Pricing
- Research and Development (Innovation)
- Networks