## **International Business**, Areas of Specialization

Students in the International Business concentration may focus on one of the following areas of specialization: a business functional area (p 1-2), an industry (p 2-3), a geographic region (p 3-5), or a foreign language (p 5-6).

To complete an area of specialization students must take a minimum of 9 units from the courses listed within that area. Students may take an additional 3 units within their chosen area of specialization or may instead take 3 units from the above lists of required or additional electives.

Students are not required to complete an area of specialization and may, instead, take up to 12 units from the required and additional electives to satisfy the course requirements for the concentration.

## **Business Functional Areas**

Finance (9-12 units)				
Required				
BUS1	177	International Business Finance (BUS1 170)		
Other Course	<u>es</u>			
BUS1	171A	Financial Institutions and Markets (BUS1 170)		
BUS1	171B	Commercial Banking (COMM 100W, ENGL 100WB, or LLD100WB, and BUS1 171A)		
BUS1	172A	Investment Analysis (BUS1 170)		
BUS1	172B	Portfolio Management (COMM 100W, ENGL 100WB, or LLD100WB, and BUS1 172A)		
BUS1	172C	Futures and Options (BUS1 170 and BUS1 172A)		
BUS1	173A	Financial Managements: Theory & Policy (BUS1 170)		
BUS1	173B	Problems in Financial Management (COMM 100W, ENGL 100WB, or LLD100WB,		
and BUS1 173	3 <b>A</b> )			
BUS1	173C	Entrepreneurial Finance (BUS1 170)		
BUS1	174	Risk Management and Insurance (BUS1 170)		
BUS1	179B	Selected Topics in Business Finance (BUS1 173A)		
Global Management and Leadership (9-12 units)				
<u>Required</u>				
BUS5	165A	Global Leadership (Any 100W and BUS5 162)		
Other Course	<u>es</u>			

BUS3	156	International Issues in Human Resource Management (BUS3 150)
BUS5	163A	Negotiating Globally
BUS5	163B	Globalization and Innovation in Emerging and Developing Markets
BUS5	165B	Leadership & Innovation Practicum (Any 100W, BUS5 016, and BUS5 165A)
Global Ope	ration	s Management (9-12 units):
<u>Required</u>		
BUS5	145	Global Operations Strategy
Other Course	<u>es</u>	
BUS5	141	Procurement and Supply Management
BUS5	142	Total Quality Management
BUS5	144	Supply Chain Management
BUS5	146	Global Project Management
BUS5	147	Service Operations Management
Manageme	nt Info	ormation Systems (9-12 units):
<u>Required</u>		
BUS4	092	Introduction to Business Programming (BUS4 91L)
Other Course	<u>es</u>	
BUS4	110A	Fundamentals of Management Information Systems (BUS4 092)
BUS4	110B	Systems Analysis and Design (BUS4 092)
BUS4	111	Networking & Data Communications
BUS4	112	Database Management Systems (BUS4 092)
Marketing (	9-12 u	nits):
Required .		
·	133A	International Marketing (BUS2 130)
Other Course	<u>es</u>	
BUS2	133B	Relationship Marketing: Pacific Rim (BUS2 130)
BUS2	133C	International Marketing: Developing Nations (BUS2 130)
BUS2	133E	Marketing to Eastern/Western Europe (BUS2 130)
BUS2	134A	Customer Behavior (Any 100W and BUS2 130)
BUS2	134B	Integrated Marketing Communications (Any 100W and BUS2 130)
BUS2	134C	Social Media Marketing (BUS2 130)
BUS2	138	Marketing Research (Any 100W, BUS2 090 and BUS2 130)

## **Industry Areas**

Hospitality Mana	gemen	it, Tourism, and Event Management (9-12 units):
<u>Required</u>		
HSPM 001	Introd	luction to Hospitality Management
At Least One of the	<u>e Follow</u>	<u>ring</u>
HSPM 011	Resta	urant Management (HSPM 001)
HSPM 102	Hotel	& Lodging Operations (HSPM 001)
HSPM 130	Hospi	tality Event Production (HSPM 001)
Other Courses*		
HSPM 101	Multic	cultural & International Issues in Hospitality (HSPM 001)
HSPM 140	Meeti	ing, Convention and Event Industry (HSPM 001 and BUS1 020)
HSPM 141	Resor	t and Club Management <b>(HSPM 001)</b>
HSPM 142	Trade	show, Event & Meeting Management (HSPM 140)
HSPM 152	Hotel	Catering and Banquet Management (HSPM 001)
HSPM 154	Reve	nue Management (HSPM 001; BUS1 020)
HSPM 161	Cruise	e Management (HSPM 001)
		<u>Area Studies</u>
Africa and the M	iddle E	ast (9-12 units)
Required		
COMM 174	Interc	ultural Comm & Structural Inequality
Other Courses		
AFAM 111	Africa	n Nations
FREN 102B	Franc	ophone Cultures
HIST 103	Histor	y of the Modern Middle East
HIST 105B	Histor	y of Africa
HIST 106	Histor	y of the Holy Land
POLS/AFRS	142	African Politics
POLS/MDES	3 144	Middle Eastern Politics
RELS/MDES 145		Middle Eastern Traditions
RELS/MDES	153	Jewish Cultures
RELS/MDES	/POLS 1	Islam, Politics & the West
RELS/MDES	157	Islamic Cultures
WOMS/REL	S 189	Islamic Perspectives on Gender

## East and Southeast Asia (9-12 units)

Required		
COMN	<i>l</i> 174	Intercultural Comm & Structural Inequality
Other Courses	<u>S</u>	
ANTH	177	Anthropology of Asia
CHIN	102	Chinese Culture
CHIN	120A	Modern Chinese Literature (1900-1949)
CHIN	132	Special Topics in Chinese for Careers
CHIN	140	Chinese Culture and Politics through Literature
GEOG	160	East and South Asia
HIST	107	History of Southeast Asia
HIST	109A	History of China (earliest times to 1800)
HIST	109B	History of China (since 1800)
HIST	110A	History of Japan (prehistoric to 1750)
HIST	110B	History of Japan (since 1750)
HUM	114	Legacy of Asia
JPN	102	Japanese Culture
JPN	107	Japanese for Business Professionals
JPN	120	Japanese Literature and Translation
JPN	130	Readings in Japanese Culture
JPN	160	Special topics in Japanese Studies
PHIL	104	Asian Philosophy
POLS	145	Asian Politics
RELS	142	Contemporary Buddhism and its Roots
RELS	144	Chinese Traditions
Europe (9-12	units	)
<u>Required</u>		
COMI	M 174	Intercultural Comm & Structural Inequality
Other Courses	<u>S</u>	
FREN	102C	French Culture
GERM	102B	German Culture from 1871 to the Present
HIST/EG	CON	113B Economic History of Europe
HIST	143	Europe, 1750-1900
HIST	144	Europe, 1900-1945
HIST	145	Europe and the World since 1945
HIST	146	Advanced Topics in European History

HIST	153	History of Women in Europe
HUM	128	Perspectives on the Twentieth Century: The West in a Global Context
ITAL	102	Italian Culture
POLS	140	European Union
POLS	141	Eurasian Politics
SPAN	102A	Spanish Culture
Latin Americ	ca (9-1	12 units)
<u>Required</u>		
COM	IM 174	Intercultural Comm & Structural Inequality
Other Course	<u>es</u>	
ANTH	178	Anthropology of Latin America
ANTH	179	Anthropology of Mexico
GEOC	G150	Central and South America and the Caribbean
HIST	163	Modern Latin America, 1800-Present
HIST	167	Advanced Topics in Latin American History
POLS	146	Latin American Politics
PORT	102B	Brazilian Culture
SPAN	102B	Hispanic American Culture
SPAN	140A	Spanish American Literature
SPAN	140B	Spanish American Literature II
SPAN	160A	Hispanic Culture
		<u>Language Studies</u> (9-12 units)
Students may	y satisfy	y the area of specialization requirement in the International Business concentration
through the s	study o	f a modern foreign language. To fulfill this requirement, students must take a
minimum of 9	9 units o	of study in a foreign language at the elementary, intermediate, or advanced
level, and ma	ay take	e up to 12 units of language study within the concentration. Depending on their
level of langu	uage c	ompetency, students may also take upper division courses in culture, literature,
and the arts	provide	ed that the courses require, as a prerequisite, at least an intermediate level of
foreign langu	iage c	ompetency (courses taught in English do not qualify).
The following	langu	ages taught at San Jose State University offer at least 9 units of instruction at the
elementary a	and inte	ermediate level:
Chine	ese (CH	IIN 001A, 001B, 010A, 010B, 025A, 025B, 101A, 101B, and 111)
Frenc	h (FREN	N 001A, 001B, 025A, 025B, 025C, 101A, 101B, and 101C)
Germ	an (GE	ERM 001A, 001B, 025A, 025B, 101A, and 101B)
Hebre	ew (HEE	BR 010A, 010B, 015A, 015B, 102A, and 102B)
Italiar	n (ITAL (	001A, 001B, 002, 101A, and 101B)

 _Japanese (JPN 001A, 001B, 025A, 025B, 101A, 101B, and 107)
 _Portuguese (PORT 001A, 001B, 020A, 020B, 101A, and 101B)
_Spanish SPAN (001A, 001B, 003, 004A, 004B, 020A, 020B, 025A, 025B, 101A, 101B, and 111)
 _Vietnamese (VIET 001A, 001B, 020A, and 020B)